



About Vailo

At Vailo, we're proud to be one of Canada's largest independent, employee-owned MGAs, founded with a bold mission to transform how insurance is underwritten, delivered, and experienced. We've built a forward-thinking company that merges deep industry knowledge with advanced technology, data-driven insights, and an unwavering commitment to our brokers' success.

We view underwriting as more than just assessing risk—it's about building trusted partnerships grounded in accountability, agility, and collaboration. Our underwriters are empowered to make timely, informed decisions, supported by a robust review process and a culture that encourages entrepreneurial thinking.

Our newly launched digital platform offers brokers a seamless new option to engage with us—enhancing efficiency while preserving the personalized, relationship-driven service Vailo is known for. Whether you prefer the speed of digital tools or the familiarity of traditional channels, Vailo is here to meet you where you are—now and into the future.

www.vailo.ca

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Excess Water Damage Deductible Buy Back

Product Brochure | Canada

Overview

Vailo's Excess Water Damage Deductible Buy Back product is designed to provide increased coverage for Residential condominium unit owners. The product is designed to increase the unit owners water damage deductible assessment from their primary condominium unit owners policy.

Example:

The Strata Corporation's Water Damage Deductible:	\$100,000
The Unit Owner's Water Deductible Assessment Coverage through their primary carrier:	\$25,000
Assessment Coverage Purchased Through Vailo:	\$75,000

Features + Highlights

COVERAGES, FEATURES AND BENEFITS:

- Coverage from \$25,000 to \$400,000
- Quote and Bind coverage through Vailo's online portal: veebyvailo.ca
- Available to owner occupied, short- or long-term rentals
- A Primary condominium unit owners policy is mandatory that carries a \$25,000 limit of coverage for deductible assessment

Contact Us

From our innovative approach to our core products, Vailo is re-imagining the underwriting process. Our team of experts is always eager to hear from you. Contact us today to explore what a partnership might look like.

CONTACT INFO

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